

SFY 2018 Regional Funding Plan

Cochise Regional Partnership Council

Presented to the First Things First Board January 17 - 18, 2017

Cochise Regional Partnership Council Funding Plan Summary SFY 2018 Proposed

| Allocations and Funding Sources | 2018 | | | |
|---|--------------------|--|--|--|
| | | | | |
| FY Allocation | \$2,490,014 | | | |
| Population Based Allocation | \$1,605,867 | | | |
| Discretionary Allocation | \$884,147 | | | |
| Other (FTF Fund balance addition) | | Board Approvals January 17 and 18, 2017 | | |
| Carry Forward From Previous Year | \$413,496 | Junuary 17 and 10, 2017 | | |
| Total Regional Council Funds Available | \$2,903,510 | | | |
| Strategies | Proposed Allotment | | | |
| on arcaics | Troposeu / mountem | | | |
| Home Visitation | \$390,000 | Board Approved | | |
| Professional Development for Early Childhood Professionals | \$100,000 | Board Approved | | |
| Quality First Coaching & Incentives (statewide) | \$421,324 | Board Approved | | |
| Quality First Academy (statewide) | \$27,000 | Board Approved | | |
| QF Child Care Health Consultation (statewide) | \$99,420 | Board Approved | | |
| Quality First Scholarships (statewide) | \$1,430,000 | Board Approved | | |
| Oral Health | \$133,500 | Board Approved | | |
| Media (statewide) (FTF Directed) | \$20,000 | Board Approved | | |
| Community Awareness (statewide) (FTF Directed) | \$29,800 | Board Approved | | |
| Statewide Evaluation (statewide) (FTF Directed) | \$103,515 | Board Approved | | |
| Total | \$2,754,558 | Board Approved | | |
| Total Unallotted | Ć140 0F2 | | | |
| i otai Unailotted | \$148,952 | | | |

Cochise Regional Partnership Council Regional Funding Plan SFY 2018 July 1, 2017 - June 30, 2018

I. Regional Allocation Summary

Funds Available for SFY 2016, 2017 and estimated for SFY 2018

II. Review of SFY 2017 Funding Plan

- A. Strategy Allotments, Awards and Expenditures
- B. Strategies and Units of Service

III. SFY 2018 Funding Plan

- A. Regional Priorities, Selected FTF Indicators and Priority Roles, and Approaches to Achieve Outcomes
- B. System Building Status of Unfunded Approaches
- C. Changes in Funded Approaches from SFY 2017 to SFY 2018
- D. Target Service Units Proposed
- E. Proposed Funding Summary SFY 2016 -2018 Regional Partnership Council Budget

Section I. Regional Allocation Summary

Cochise Regional Partnership Council

| Allocations and Funding Sources | SFY 2016 | SFY 2017 | SFY 2018 |
|---|-------------|-------------|-------------|
| FY Allocation | \$1,500,480 | \$2,490,014 | \$2,490,014 |
| Population Based Allocation | \$792,690 | \$1,605,867 | \$1,605,867 |
| Discretionary Allocation | \$707,790 | \$884,147 | \$884,147 |
| Other (FTF Fund balance addition) | | | |
| Carry Forward From Previous Year | \$989,681 | \$320,333 | \$413,496 |
| Total Regional Council Funds Available | \$2,490,161 | \$2,810,347 | \$2,903,510 |

Section II.A. SFY 2017 Strategy Allotments, Awards and Expenditures

SFY 2017



Cochise Regional Partnership Council Funding Plan Summary

| Allocations and Funding Sources | 2017 | |
|---|-------------|-------------|
| FY Allocation | | \$2,490,014 |
| Population Based Allocation | | \$1,605,867 |
| Discretionary Allocation | | \$884,147 |
| Other (FTF Fund balance addition) | | |
| Carry Forward From Previous Year | | \$320,333 |
| Total Regional Council Funds Available | | \$2,810,347 |
| Strategies | Allotted | Awarded |
| Home Visitation | \$390,000 | \$390,000 |
| Professional Development for Early Childhood Professionals | \$100,000 | \$100,000 |
| Quality First Coaching & Incentives (statewide) | \$434,928 | \$434,928 |
| Quality First Academy (statewide) | \$33,840 | \$26,973 |
| QF Child Care Health Consultation (statewide) | \$103,920 | \$103,920 |
| Quality First Scholarships (statewide) | \$1,272,251 | \$1,272,251 |
| Oral Health | \$133,500 | \$133,500 |
| Media (statewide) (FTF Directed) | \$20,000 | \$20,000 |
| Community Awareness (statewide) (FTF Directed) | \$30,000 | \$30,000 |
| Statewide Evaluation (statewide) (FTF Directed) | \$133,328 | \$133,328 |
| Total | \$2,651,767 | \$2,644,900 |
| Total Unallotted | \$158,580 | \$6,867 |

Section II.B. SFY 2017 Strategies and Units of Service

Cochise Regional Partnership Council Units of Service by Strategy

| | Fiscal Ye | Fiscal Year 2017 | | |
|---|----------------|------------------|--|--|
| Strategy Description | Targeted Units | Contracted Units | | |
| Home Visitation Strategy | | | | |
| Number of children receiving screening | 200 | 200 | | |
| Number of developmental screenings conducted | 200 | 200 | | |
| Number of families served | 150 | 150 | | |
| Number of hearing screenings conducted | 0 | 0 | | |
| Number of vision screenings conducted | 0 | 0 | | |
| Professional Development for Early Childhood Professionals Strategy | | | | |
| Number of participating professionals | 40 | 42 | | |
| Quality First Coaching & Incentives Strategy (statewide) | | | | |
| Number of Centers | 23 | 23 | | |
| Number of Homes | 13 | 13 | | |
| Number of Rating Only Centers | 0 | 0 | | |
| Quality First Academy Strategy (statewide) | | | | |
| Note: Regional Council not required to set service unit | | | | |
| Number of Technical Assistance Professionals Served | 0 | 0 | | |
| QF Child Care Health Consultation Strategy (statewide) | | | | |
| Number of center based providers served | 23 | 23 | | |
| Number of home based providers served | 13 | 13 | | |
| Number of Non-QF Centers | 0 | 0 | | |
| Number of Non-QF Homes | 0 | 0 | | |
| Quality First Scholarships Strategy (statewide) | | | | |
| Number of scholarship slots for children 0-5 years | 155 | 155 | | |
| Oral Health Strategy | | | | |
| Number of children receiving oral health screenings | 1,500 | 1,500 | | |
| Number of fluoride varnishes applied | 1,500 | 1,500 | | |
| Number of participating adults | 600 | 600 | | |
| Number of participating professionals | 30 | 30 | | |
| Number of prenatal women receiving oral health screenings | 60 | 60 | | |
| Media (FTF Directed) | | | | |
| No Service Units | | | | |
| Community Awareness (FTF Directed) | | | | |
| No Service Units | | | | |
| Statewide Evaluation (Statewide) (FTF Directed) | | | | |
| No Service Units | | | | |

Notes about SFY 2017 Contracted Service Units Targeted Service Units:

Home Visitation Service Numbers:

The Cochise Regional Partnership Council did not contract for vision and hearing screenings.

Professional Development for Early Childhood Professionals:

Target service units are lower than contracted service units.

Quality First Coaching and Incentives:

The Cochise Regional Partnership Council does not fund any rating-only centers.

Child Care Health Consultation Service Numbers:

The Cochise Regional Partnership Council does not fund Child Care Health Consultation outside of the Quality First bundle, thus there are no targeted or contracted non-Quality First centers/homes service numbers.

Section III. A. Strategic Plan SFY 2016 - 2018

Regional Priorities, Selected FTF Indicators and Priority Roles, and Approaches to Achieve Outcomes

| Regional Priority Need(s) to be | School Readiness Indicators and Regional Benchmark Aligned with the needs and priority roles | FTF Priority Roles in the Early Childhood System | SFY 2016 – 2 Approache | | |
|---|--|--|---|--|--|
| addressed | | | Unfunded Approaches | Funded Approaches | |
| Limited access to parent education and information Limited access to high quality professional development opportunities for professionals working with young children Limited access to quality, affordable early care and education | Kindergarten Readiness NOTE: The Arizona Department of Education/Early Childhood Education (ADE) is currently field testing the Kindergarten Developmental Inventory (KDI) and developing a plan for full implementation of the KDI. Once the KDI is fully implemented and data available, FTF will work with ADE on establishing a benchmark related to developmental domains of social- emotional, language and literacy, cognitive, and motor and physical development. Quality Early Education % of Arizona children enrolled in an early care and education program with a Quality First rating of 3-5 stars. Regional Benchmark: 90% of children enrolled in an early care and education program with a Quality First rating of 3-5 stars by 2020. Quality Early Education — Special Needs % of Arizona children with special needs/rights enrolled in an inclusive early care and education program with a Quality First rating of 3-5 stars. | Early Care and Education System Development and Implementation – Convene partners and provide leadership in the development and implementation of a comprehensive early care and education system that is aligned both across the spectrum of settings and with the full continuum of the education system. Quality Early Care and Education Standards, Curriculum and Assessment – Convene partners, provide leadership, and provide funding for the development and implementation of quality standards for early childhood care and education programs and related curricula and assessments. Quality, Access, and Affordability of Regulated Early Care and Education Settings – Convene partners, provide | Connections Creating strong and effective linkage across the system Read On Cochise County EarlyChildhood Investments - Access to Affordable High Quality Child Care Health Connections Connecting families engaged in Home Visitation Services to high quality child care settings. (Completed 6/2015) | Professional Development for Early Care and Education Professionals Quality First Academy Quality First Coaching and Incentives Child Care Health Consultation Quality First Scholarships Oral Health | |
| | Regional Benchmark: 90% of children with special needs/rights enrolled in an inclusive early care and education program with a Quality First rating of 3-5 stars by 2020. | leadership, and provide funding for increased availability of and access to high quality, regulated, culturally responsive and affordable early care | | Media Community Awareness | |

High number of uninsured children and low utilization of preventative health care

Limited knowledge and information about the importance of early childhood development and health

Affordability of Quality Early Education

NOTE: Benchmark related to Arizona families that spend no more than 10% of the regional median family income on quality early care and education programs not yet recommended; pending identification of data source and collection.

Well-Child Visits

% of Arizona children receiving at least six wellchild visits within the first 15 months of life. NOTE: Regional benchmark not yet recommended; pending identification of data source and collection.

Oral Health

% of Arizona children age 5 with untreated tooth decay.

NOTE: FTF partnered with the Arizona Department of Health Services, Office of Oral Health (ADHS-OOH), to coordinate a statewide oral health survey of kindergarten children attending Arizona's public schools. The regional oral health status results from the initial survey release serves as the baseline data for FTF school readiness indicator on Oral Health for each of the county-based FTF regions. As two data points are necessary to set an appropriate benchmark, for those regions that have prioritized the Oral Health School Readiness Indicator, benchmarks should be determined only after the completion of the second study on oral health status. FTF will partner with ADHS-OOH to conduct a follow-up study during SFY19. State Fiscal Year 2018 will serve as the planning year for the follow-up survey, with data collection to take place during the 2019-2020 school years.

and education programs.

Supports and Services for Families Convene partners, provide
leadership, provide funding, and
advocate for development,
enhancement, and sustainability of a
variety of high quality, culturally
responsive, and affordable services,
supports, and community resources
for young children and their families.

Access to Quality Health Care Coverage and Services - Collaborate with partners to increase access to high quality health care services (including oral health and mental health) and affordable health care coverage for young children and their families. Statewide Evaluation

Section III. B. System Building – Unfunded Approaches SFY 2016 – 2018

Regional Councils, as part of their strategic plan, have identified unfunded approaches to carry out in addition to funded approaches. Unfunded approaches demonstrate how the Regional Council is advancing the early childhood system in the region.

SFY 2016 – 2018 Unfunded Approaches

Regional Priority Need

Limited knowledge and information about the importance of early childhood development and health

System Building Approach

Connections

Creating strong and effective linkages across the system

Read On Cochise County - Coordinated approach for opportunities and collaboration with all organizations that provide literacy services. Joint planning occurs among participating organizations to inform the Read On Cochise County Guide for families of young children.

Outcomes to Achieve

- Referrals occurring from one program to another
- Increased knowledge of literacy programs and services to young children and their families
- Increase of families connected to programs and services available.

Role of Regional Council

Partner – Council is one of many community members involved in a communitybased initiative

<u>Current and Potential System</u> <u>Partners to Engage</u>

- Cochise County
 Superintendent
- Libraries
- School Districts
- Non-profit/for profit agencies
- Childcare providers
- City departments
- Higher education institutions
- Faith-based partners

Status, Timeline and Progress Update

Status: Existing

Start: 09/2013 / SFY14 **Finish:** 09/2018 / SFY18

Progress Update: Continuing into SFY 2018

Read On Cochise County is a collaborative literacy project facilitated by the Cochise County Superintendent's Office and First Things First. In January of 2014, the County School Superintendent's Office, in conjunction with FTF held the first Read on Cochise County Early Literacy Symposium. Over 50 individuals from across sectors including early childhood, K-12 Schools, key stakeholders, parents and community members came together to discuss what can be done to enhance and expand early literacy efforts. From that collaboration a specific Cochise County Early Literacy guide was developed in partnership with Read on Arizona found here:

http://www.azftf.gov/RPCCouncilPublicationsCenter/Read%20On%20Guide%20-%20Cochise.pdf.

A second symposium was held in March 2015, which resulted in an action plan for the community. The action plan has four sectors: 1) Professional Development, 2) Awareness, 3) Mentors and 4) Funding. Within each sector there are key activities and within each key activity there are action steps to provide young children with early literacy opportunities. Throughout SFY 2016 the partnership continued; however placed on hold due to the county election. There are plans to meet with the new County Superintendent in January 2017.

SFY 2016 - 2018 **Unfunded Approaches**

Regional Priority Need

Limited access to quality, affordable early care and education

System Building Approach

Connections

Creating strong and effective linkages across the system

Early Childhood Investments - Access to Affordable High Quality Child Care

Engage in conversations with organizations in Cochise County to leverage dollars and expand services for high quality early care and education.

Outcomes to Achieve

- Long-term financial security to support high quality early care and education programs
- Increased access to high quality, early care and education for young children

Role of Regional Council

Leader - Council is responsible for bringing community members together to implement approach.

Current and Potential System Partners to Engage

Public and private organizations throughout Cochise County - Partnerships and collaborations formed to build and expand existing services.

Status, Timeline and Progress Update

Status: Existing

Start: 09/2013 / SFY14 Finish: 09/2018 / SFY18

Progress Update: Continuing into SFY 2018

The Cochise Regional Partnership Council received a presentation on Strategic Partnerships and Investments from a statewide perspective in February 2015. From this discussion, the Cochise Regional Partnership Council requested a retreat to further discuss opportunities for publicprivate partnerships and how to initiate this work. At the June 2015 retreat, the Council: 1) set a vision, 2) produced guiding principles and 3) began setting goals on how to conduct and carry out the work collectively while determining the best direction on leveraging resources and producing coordinated outcomes for young children and their families that are aligned to the Cochise Regional Partnership strategic direction.

Objective: In SFY 201, the Council approved a subcommittee for the purpose of planning an event to be held in Cochise County to discuss the impact (trends, data) and importance of early care and education in Cochise County, bring awareness to the major issues, and showcase the latest studies in early education in order to enhance collaboration and provide networking opportunities. This potential gathering will aid in building Strategic Partnership and Investments and provide an opportunity for parents, educators, caregivers, key stakeholders, businesses, and anyone who works with young children to gain knowledge, perspective, practical skills and tools for supporting all young children. The outcome of the event would be to build new parternships from many sectors and to look for sustainability opportunities for early childhood programming in future years.

SFY 2016 – 2018 Unfunded Approaches

Regional Priority Need

High number of uninsured children and low utilization of preventative health care

System Building Approach

Connections

Creating strong and effective linkages across the system

Health Connections

Convening health partners to develop understanding and knowledge of health services in the region.

Outcomes to Achieve

- Referrals occurring from one program to another
- Increased knowledge and understanding amongst health providers on health programs and services available
- Increase in families appropriately connected to Health Services

Role of Regional Council

Partner – Council is one of many community members involved in a community-based initiative

Current and Potential System

Partners to Engage

- County Health Department
- Private Practices
- Hospitals
- Federal Clinics
- Dental offices
- Mental Health
- Behavioral Health
- Legacy Foundation
- CHIP (County Health Improvement Plan)
- Advisory Health
 Committees

Status, Timeline and Progress Update

Status: Existing

Start: 09/2014 / SFY15 **Finish:** 09/2018 / SFY18

Progress Update: Continuing into SFY 2018

- The Cochise Regional Partnership Council has recently engaged in a dialogue with health partners to work collaboratively and as a collective whole to create a strategic network among health care providers that will be ongoing.
- This is part of the county health department development of a countywide health improvement plan.

Section III.C. Changes in Strategies from SFY 2017 to SFY 2018

| Strategy Name | SFY 2017 | SFY 2018 | |
|--|--|-------------------------------------|--|
| Home Visitation | NO CHANGES | | |
| Funding Level Changes: | | | |
| TSU Change: | | | |
| Target Population Change(s): | | | |
| Explanation of Change(s): | | | |
| Professional Development for Early Childhood | NO CH | ANGES | |
| Professionals | | | |
| Funding Level Change: | | | |
| TSU Change: | | | |
| Target Population Change: | | | |
| Explanation of Change(s): | | | |
| Quality First Coaching & Incentives (Statewide) | | NGE | |
| Funding Level Changes: | \$434,928.25 | \$421,323.75 | |
| TSU Change: | | | |
| Target Population Change(s): | | | |
| Explanation of Change(s): | Cost changes for coaching and incentives reflect anticipated star rating increases among the participants pool. | | |
| Quality First Academy (Statewide) | CHA | NGE | |
| Funding Level Change: | \$33,840 | \$27,000 | |
| TSU Change: | | | |
| Target Population Change: | | | |
| Explanation of Change(s): | The adjustment in funding reflects the was made to the statewide contract. | e actual cost of implementation and | |
| Quality First Child Care Health Consultation (Statewide) | CHANGE | | |
| Funding Level Changes: | \$103,920 | \$99,420 | |
| TSU Change: | | | |
| Target Population Change(s): | | | |
| Explanation of Change(s): | Statewide funding will now cover the cost of the internal administrative/operating costs for the CCHC strategy instead of the regional strategy allotment covering this expense, thus a decrease in the allotment. | | |

| Strategy Name | SFY 2017 | SFY 2018 | |
|---|--|-------------|--|
| Quality First Scholarships (Statewide) | CHANGE | | |
| Funding Level Change: | \$1,272,251 | \$1,430,000 | |
| TSU Change: | | | |
| Target Population Change: | | | |
| Explanation of Change(s): | The cost increased due to Quality First participants increasing their star ratings. The Council chose to maintain 160 – 175 slots for children 0-5 years in 2-5 star providers throughout the region., which is constient with the number of slots filled previously. | | |
| Oral Health | NO CH. | ANGES | |
| Funding Level Changes: | | | |
| TSU Change: | | | |
| Target Population Change(s): | | | |
| Explanation of Change(s): | | | |
| Media (FTF Directed) | NO CH. | ANGES | |
| Funding Level Change: | | | |
| TSU Change: | | | |
| Target Population Change: | | | |
| Explanation of Change(s): | | | |
| Community Awareness (FTF Directed) | CHA | NGE | |
| Funding Level Changes: | \$30,000 | \$29,800 | |
| TSU Change: | | | |
| Target Population Change(s): | | | |
| Explanation of Change(s): | Decrease in funding reflects reduction in educational reinforcement items purchased (due to existing inventory) and addition of an event intended to build community awareness and foster strategic partnerships and investments. | | |
| Statewide Evaluation (Statewide) (FTF Directed) | CHANGE | | |
| Funding Level Change: | \$133,328 | \$103,515 | |
| TSU Change: | | | |
| Target Population Change: | | | |
| Explanation of Change(s): | Actual costs associated with FTF research and evaluation implementation continue to be below the established budget. The statewide evaluation budget was reduced for SFY 2018. Included as part of the statewide strategic planning, a new research and implementation plan will be developed. | | |

Section III.D.

Proposed Target Service Units – Funded Strategies SFY 2016 – 2018

SFY 2018 Target Service Units Proposed

| | | 2016 | 2017 | 2018 |
|--|---|--------|--------|--------|
| Strategy | Service Unit | Target | Target | Target |
| Home Visitation | Number of children receiving screening | 200 | 200 | 200 |
| | Number of developmental screenings conducted | 200 | 200 | 200 |
| | Number of families served | 150 | 150 | 150 |
| | Number of hearing screenings conducted | - | - | - |
| | Number of vision screenings conducted | - | - | - |
| Professional Development for Early Childhood Professionals | Number of participating professionals | 40 | 40 | 40 |
| Quality First Coaching & Incentives (statewide) | Number of Centers | 23 | 23 | 23 |
| | Number of Homes | 13 | 13 | 13 |
| | Number of Rating Only Centers | - | - | - |
| Quality First Academy (statewide) Note: Regional Council does not set Service unit | Number of Technical Assistance Professionals Served | | - | - |
| QF Child Care Health Consultation (statewide) | Number of center based providers served | 23 | 23 | 23 |
| | Number of home based providers served | 13 | 13 | 13 |
| | Number of Non-QF Centers | - | - | - |
| | Number of Non-QF Homes | - | - | - |
| Quality First Scholarships (statewide) | Number of scholarship slots for children 0-5 years | 160 | 155 | 171 |
| Oral Health | Number of children receiving oral health screenings | 1,500 | 1,500 | 1,500 |
| | Number of fluoride varnishes applied | 1,500 | 1,500 | 1,500 |
| | Number of participating adults | 600 | 600 | 600 |
| | Number of participating professionals | 30 | 30 | 30 |
| | Number of prenatal women receiving oral health screenings | 60 | 60 | 60 |
| Media (statewide) (FTF Directed) | No Service Units | | | |
| Community Awareness (statewide) (FTF Directed) | No Service Units | | | |
| Statewide Evaluation (statewide) (FTF Directed) | No Service Units | | | |

Notes about SFY 2016, 2017 and 2018 proposed targets:

Home Visitation Service Numbers:

The Cochise Regional Partnership Council did not contract for vision and hearing screenings.

Quality First Coaching and Incentives:

The Cochise Regional Partnership Council does not fund any rating-only centers.

Child Care Health Consultation Service Numbers:

The Cochise Regional Partnership Council does not fund Child Care Health Consultation outside of the Quality First bundle, thus there are no targeted or contracted non-Quality First centers/homes service numbers.

Quality First Scholarships:

The cost increased due to Quality First participants increasing their star ratings. The Council chose to maintain 160 – 175 slots for children 0-5 years in 2-5 star providers throughout the region, which is constient with the number of slots filled previously.

Section III.E.
Proposed Funding Plan Summary SFY 2016 - 2018

| Allocations and Funding Sources | 2016 | 2017 | 2018 |
|---|-------------|-------------|--------------------|
| FY Allocation | \$1,500,480 | \$2,490,014 | \$2,490,014 |
| Population Based Allocation | \$792,690 | \$1,605,867 | \$1,605,867 |
| Discretionary Allocation | \$707,790 | \$884,147 | \$884,147 |
| Other (FTF Fund balance addition) | | | |
| Carry Forward From Previous Year | \$989,681 | \$320,333 | \$413,496 |
| Total Regional Council Funds Available | \$2,490,161 | \$2,810,347 | \$2,903,510 |
| Strategies | Allotted | Allotted | Proposed Allotment |
| Home Visitation | \$390,000 | \$390,000 | \$390,000 |
| Professional Development for Early Childhood Professionals | \$100,000 | \$100,000 | \$100,000 |
| Quality First Coaching & Incentives (statewide) | \$444,218 | \$434,928 | \$421,324 |
| Quality First Academy (statewide) | \$33,840 | \$33,840 | \$27,000 |
| QF Child Care Health Consultation (statewide) | \$88,920 | \$103,920 | \$99,420 |
| Quality First Scholarships (statewide) | \$1,116,555 | \$1,272,251 | \$1,430,000 |
| Oral Health | \$133,500 | \$133,500 | \$133,500 |
| Media (statewide) (FTF Directed) | \$20,000 | \$20,000 | \$20,000 |
| Community Awareness (statewide) (FTF Directed) | \$10,000 | \$30,000 | \$29,800 |
| Statewide Evaluation (statewide) (FTF Directed) | \$133,328 | \$133,328 | \$103,515 |
| Total | \$2,490,161 | \$2,651,767 | \$2,754,558 |
| Total Unallotted | (\$0) | \$158,580 | \$148,952 |